## **MEMORANDUM**

Agenda Item No. 14(A)(1)

**TO:** Honorable Chairman Joe A. Martinez

and Members, Board of County Commissioners

**DATE**: September 12, 2006

FROM: Murray A. Greenberg

**County Attorney** 

**SUBJECT:** Resolution relating to

International Sister Airports Agreement with Infraero South East Region and Guarulhos International Airport of Sao

Paulo, Brazil

The accompanying resolution was prepared and placed on the agenda at the request of Senator Javier D. Souto.

Murray A. Greenberg

County Attorney

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(Revised)

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Honorable Chairman Joe A. Martinez

DATE:

September 12, 2006

and Members, Board of County Commissioners

FROM:

Murray A. Greenberg

County Attorney

SUBJECT: Agenda Item No. 14(A)(1)

## Please note any items checked.

|              | "4-Day Rule" ("3-Day Rule" for committees) applicable if raised                             |
|--------------|---------------------------------------------------------------------------------------------|
| <u></u>      | 6 weeks required between first reading and public hearing                                   |
|              | 4 weeks notification to municipal officials required prior to public hearing                |
|              | Decreases revenues or increases expenditures without balancing budge                        |
|              | Budget required                                                                             |
|              | Statement of fiscal impact required                                                         |
|              | Bid waiver requiring County Manager's written recommendation                                |
|              | Ordinance creating a new board requires detailed County Manager's report for public hearing |
|              | Housekeeping item (no policy decision required)                                             |
| $\checkmark$ | No committee review                                                                         |

| Approved | Mayor        | Agenda Item No. | 14(A)(1) |
|----------|--------------|-----------------|----------|
| Veto     |              | 9-12-06         |          |
| Override |              |                 |          |
| R        | ESOLUTION NO |                 |          |

RESOLUTION AUTHORIZING AVIATION DIRECTOR TO EXECUTE INTERNATIONAL SISTER AIRPORTS AGREEMENT WITH INFRAERO SOUTH EAST REGION AND GUARULHOS INTERNATIONAL AIRPORT OF SAO PAULO, BRAZIL

WHEREAS, on July 23, 1998, the Board approved Resolution No. R-965-98 creating the International Sister Airports Program ("Program"); and

WHEREAS, the primary goals of the Program are to establish bonds of friendships and cooperation through relationships with airports in other foreign cities, which promote economic growth, as well as international cooperation and understanding, and to maximize these relationships for the mutual growth and benefit of each sister airport; and

WHEREAS, Miami-Dade County Aviation Department ("MDAD"), which owns and operates Miami International Airport ("MIA"), is the number one trading partner in both exports and imports for Brazil; and

WHEREAS, Sao Paulo International Airport has formally requested technical assistance from MDAD; and

WHEREAS, Infraero is the Aviation infrastructure company, (Empresa Brasiliera de Infra-Estrutura Aeroportuaria) responsible for the administration of 98% of the Brazilian air traffic and 694 airports in Brazil; and

WHEREAS, Sao Paulo International Airport is a member of the Infraero's Southeast region which accounts for 65% of Infraero's \$1.25 billion in annual revenues; and

WHEREAS, in 2005, total trade between Miami Custom's District and Brazil was \$9 billion representing close to 25% of all US-Brazil trade in 2005; and

WHEREAS, the MIA brand enjoys favorable recognition worldwide, but nowhere does it enjoy a combined greater recognition with a good reputation for management and technical competency, than in Latin America and the Caribbean; and

WHEREAS, the result is that over the past several decades, MDAD has been often approached by airport and aviation interests in the region to provide a variety of technical assistance; and

WHEREAS, ongoing discussion between MDAD and the Sao Paulo International Airport are geared to provide needs assessments in Civil Aviation and Airport Management programs, dealing with security, emergency management and preventive maintenance, as well as runway maintenance and concession management; and

WHEREAS, upon completion of a needs assessment, Technical Services assistance will be provided to Infraero at agreed upon charges which will cover MDAD personnel cost and travel expenses; and

WHEREAS, a sister airports agreement with Sao Paulo International Airport would initiate good will, foster enhanced economic, cultural and social relations and provide future opportunities in passenger, cargo and other revenue enhancement initiatives,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves the attached International Sister Airports Agreement between the Miami-Dade County Aviation Department representing Miami International Airport and Infraero South East Region and Guarulhos International Airport of Sao Paulo, Brazil, and authorizes the Aviation Director to execute the agreement in substantially the form attached hereto following approval by the County Attorney's Office.

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The foregoing resolution was sponsored by Sen. Javier D. Souto and offered by

Commissioner , who moved its adoption. The motion was seconded by

Commissioner and upon being put to a vote, the vote was as follows:

Joe A. Martinez, Chairman Dennis C. Moss, Vice-Chairman

Bruno A. Barreiro

Audrey M. Edmonson

Sally A. Heyman

Dorrin D. Rolle

Katy Sorenson

Sen. Javier D. Souto

Jose "Pepe" Diaz

Carlos A. Gimenez

Barbara J. Jordan

Natacha Seijas

Rebeca Sosa

The Chairperson thereupon declared the resolution duly passed and adopted this 12<sup>th</sup> day of September, 2006. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an

MIAMI-DADE COUNTY, FLORIDA BY ITS BOARD OF COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: Deputy Clerk

Approved by County Attorney as to form and legal sufficiency.

Henry N. Gillman

override by this Board.

### International Sister Airports Agreement Between

# The Miami Dade County Aviation Department representing Miami International Airport and Infraero South East Region and Guarulhos International Airport of Sao Paulo

#### Gathered:

ON BEHALF OF MIAMI-DADE COUNTY AVIATION DEPARTMENT AND MIAMI INTERNATIONAL AIRPORT: The Honorable Carlos Alvarez, Mayor, Miami-Dade County; Senator Javier Souto, Commissioner, Miami-Dade Board of County Commissioners, and Mr. Jose Abreu P.E., Aviation Director.

ON BEHALF OF INFRAERO SOUTH EAST REGION and the GUARULHOS INTERNATIONAL AIRPORT OF SAO PAULO: Director General Rogerio Barzellay, Airport Superintendent Joao Marcio Jordao, and Sister Airports Coordinator Percio Rosa Da Silva.

**IN ASSEMBLY,** for the purpose of signing a non-binding international sister airport protocol agreement between the Miami Dade County Aviation Department and Infraero South East Region represented by the Guarulhos International Airport of Sao Paulo, under the following terms:

**First.** This will officially link the Miami Dade County Aviation Department and Infraero South East Region through an International Sister Airports Agreement.

**Second.** Both the Miami-Dade Aviation Department, through its director and elected officials, the Mayor of Miami-Dade County, Miami-Dade County Commissioners and the Guarulhos International Airport of Sao Paulo, through its Sister Airports Coordinator and Directors, may execute this International Sister Airports Agreement.

**Third**. Both Airports will commit to the exchange of information pertaining to the cargo and passenger industries in each Airport, historical statistical information pertaining to each airport; planned airport infrastructure developments, and general marketing research aimed at increasing passenger and cargo traffic at both airports.

**Fourth**. Both Airports will study the possibility of creating technical means, by way of other business arrangements, to promote the traffic and airport activities covered in this document.

**Fifth.** Both Airports will work towards the formation of technical working groups to exchange educational visits and act as goodwill ambassadors between airports.

**Sixth.** Both Airports through their normal marketing process will promote the relationship and advantages of doing business at the Sister Airport.

**Seventh.** Through the mutual consent of both Sister Airports, additional areas of cooperation and partnering may be agreed upon as part of this Sister Airports Agreement.

**Eight.** The parties consider of the utmost interest the creation of a working group, made up of a limited number of representatives from each party, for the express purpose of putting into practice the intentions of this Agreement.

This agreement will be in effect for an indefinite period of time, except in the event of termination by one of the parties, which will give 6 (six) months written notice to the other. It is compied in two originals, one in English and one in Portuguese, to be kept in the Archives of the MDAD's Miami International Airport, Miami, FL, USA, and the INFRAERO's Guarulhos International Airport of Sao Paulo, SP, Brazil.

| In | conformity, | signed | in | the city | and or  | 1 the  | date | indicated. |
|----|-------------|--------|----|----------|---------|--------|------|------------|
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## **Signatories:**

| MIAMI-DADE AVIATION DEPARTMENT |
|--------------------------------|
| MIAMI INTERNATIONAL AIRPORT    |
| MIAMI, FLORIDA USA             |

INFRAERO SOUTH EAST REGION GUARULHOS INTERNATIONAL AIRPORT OF SAO PAULO BRAZIL

| The Honorable Carlos Alvarez       |                                   |
|------------------------------------|-----------------------------------|
| The Honorable Senator Javier Souto | Director Rogerio Barzellay        |
| Director Jose Abreu, P.E.          | Superintendent Joao Marcio Jordao |
|                                    | Coordinator Percio Rosa da Silva  |